



## **PRESS RELEASE**

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## **FOR MORE INFORMATION**

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### **Shen Milsom & Wilke Named to Hot Firms List for Third Year**

*Unique blend of disciplines, greater penetration into healthcare and education sectors contribute to success*

Shen Milsom & Wilke was once again named to Zweig White's 100 Hot Firms list. The company placed 81<sup>st</sup> with a growth rate of 65 percent within the past three years. The company was also included in the ranking in 2001 and 2002.

The tremendous growth is attributable, in part, to the company's unique blend of disciplines, including multimedia, acoustics, and telecommunications design and consulting. Expanding its presence and market penetration in key business sectors such as education and healthcare also fueled Shen Milsom & Wilke's growth. The company has 11 offices around the world, including locations in London, Hong Kong, and Dubai.

Among the innovative projects they have completed within the past two years are minimally invasive operating rooms at Memorial Sloan-Kettering Cancer Center (MSKCC) in New York City (with Jeffrey Berman Architects, Granary Associates, and KMD Architects); data visualization centers for Schlumberger Limited (with J. Woodson Rainey, Owen & Mandolfo, Bonneau et Petit Architects, Irvine Associates and Hellmuth, Obata & Kassabaum); and Jon M. Huntsman Hall, the "ultimate wired classroom building" at The Wharton School of the University of Pennsylvania (with Kohn Pedersen Fox Associates).

Shen Milsom & Wilke added building security to its capabilities this spring. This discipline is already generating significant capital.

"Our practice evolved with today's convergence of digital technology," says Fred Shen, president. "Our multiple disciplines came about through careful planning and a desire to serve our clients and provide them with a single source of responsibility and accountability."

The 100 Hot Firms listed in the [Zweig Letter](#), produced by management consulting firm Zweig White, were selected based on the sustained growth (over a three-year period) of U.S. firms in business before or as of January 1, 1999 and with gross revenues of \$1 million or more. They represent a range of firm sizes and areas of expertise. The winning firms had revenues from \$5 million to \$2.5 billion. Rankings were based on percentage of growth and dollar growth, giving small and large firms an equal opportunity to be recognized.

The firms will be honored at the Zweig Letter Hot Firm Conference and Celebration, October 22 to 24 at The Palace Hotel in San Francisco. Leaders of the 100 fastest growing companies as well as design and environmental industry executives will attend.

Shen Milsom & Wilke [[www.smwinc.com](http://www.smwinc.com)], an international technology consulting practice founded in 1986, offers comprehensive services in the areas of telecommunications, audiovisual/multimedia, acoustics, and security. The firm has offices in New York, Princeton, Washington, D.C., Chicago, Houston, Denver, San Francisco, Las Vegas, London, Dubai, and Hong Kong, and a staff of more than 140 professionals. Shen Milsom & Wilke was named one of the 100 fastest growing A/E/P firms in the nation by Zweig White & Associates for the years 2001 and 2002.